



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF BUSINESS AND ECONOMICS
UNIVERSITY EXAMINATION FOR THE DEGREE OF BUSINESS
ADMINISTRATION
3RD YEAR 1ST SEMESTER 2022/2023 ACADEMIC YEAR
KISUMU CAMPUS

COURSE CODE: BAB 1342

COURSE TITLE: INTERNATIONAL PROCUREMENT

DATE: 9/12/2022

SESSION 9.00-11.00AM:

TIME: 2 HOURS

Instructions:

- 1. Answer Question ONE and ANY other TWO questions**
- 2. Question ONE is Compulsory**



Registration No.....

COMPULSORY.

QUESTION ONE

- i.** Define International Procurement **(2marks)**
- ii.** Give and Explain the differences between National and International Procurement (IP) **(4marks)**
- iii.** Identify the reason why more and more Kenyans organization are sourcing for raw materials abroad even when materials are locally available. **(6marks)**
- iv.** Discuss the evolution of international procurement. **(8marks)**
- v.** Highlight some of the international sourcing cost. **(5marks)**

QUESTION TWO

- a)** Identify and explain customs and clearance procedure. **(5marks)**
- b)** Give and explain the documentation for customs clearance. **(5marks)**
- c)** Describe Clearance Agency and customs Process **(5marks)**

QUESTION THREE

- a)** Define incoterms. **(2marks)**
- b)** Identify and describe incoterms 2010. **(8marks)**
- c)** Explain the importance of incoterms. **(5marks)**

QUESTION FOUR.

- a)** Identify and describe international Payment Methods **(5marks)**
- b)** Describe nature and scope of Forex Transactions. **(5marks)**
- c)** Explain the effect of Forex on International Transactions. **(5marks)**



Registration No.....

QUESTION FIVE

- a)** Describe the nature of international Procurement challenges. **(5marks)**
- b)** Describe the contribution of Technology to International Procurement. **(10marks).**

QUESTION SIX

- a)** Discuss some types of Licensing in International Procurement.
(9marks)
- b)** Differentiate between international purchasing and procurement.
(6marks)