



JARAMOGI OGINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY

SCHOOL OF BUSINESS AND ECONOMICS

MASTERS OF BUSINESS ADMINISTRATION

TIME: 3.00 HOURS

UNIVERSITY EXAMINATION

KISUMU CAMPUS

COURSE CODE: MBA 806

ACADEMIC YEAR OF STUDY: 2022/2023

COURSE TITLE: MANAGEMENT PRINCIPLES AND PRACTICE

DATE: 23/12/2022

SESSION: 9.00-12.00NOON

INSTRUCTIONS:

- 1. Answer ANY FOUR Questions**
 - 2. Candidates are advised not to write on the Question paper**
 - 3. Candidates must hand in their answer booklets to the invigilator while in the examination room**
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Q1 a) Discuss your understanding of “Management” as part of principles and practices of Management **8 Marks**

b) Explain the qualities of an effective control systems-**7 Marks**

2 a) Describe ways of classifying managers -**5 marks**

b) Expound on the four roles of management showing how each step complements the next. **10 Marks**

3 a) Describe the process of team formation in organizations elaborating of drivers of team formation- **6 marks**

b) How can management optimize the potential of organizational teams**9 Marks**

Q4 a) Explain the roles of communication in organization management“Business re-engineering is the cutting edge in contemporary management demonstrate areas of management process where re- engineering would add competitive advantage-**9 Marks**

b) Compare role expectations of leaders as compared to managers -**6 Marks**

Q5a) Discuss your views on organizational conflicts **4 marks**

b) Identify issues which are likely to instigate conflicts which between managers and employees- **6Marks?**

c)How could organization management optimize these to improve performance-**5 Marks**

Q6 a) General opinion of managers argue that Management by objectives is cost efficient in resources optimization, suggest three short comings of this management practice in a fast changing business environment -**5 marks**

b) Communication skills is among basic requirements for management positions in organizations, discuss the role of business communication for competitiveness in common market- **10 Marks**