



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY

SCHOOL OF ENGINEERING TECHNOLOGY

UNIVERSITY EXAMINATION FOR THE DEGREE IN BSC IN RENEWABLE ENERGY

2ND YEAR 2ND SEMESTER 2022/2023 ACADEMIC YEAR

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MAIN CAMPUS

COURSE CODE: BEP 9204

COURSE TITLE: FUNDAMENTALS OF MANAGEMENT

EXAM VENUE:

EXAM DATE:

EXAM SESSION:

TIME:

INSTRUCTIONS:

- 1. Answer Question ONE (COMPULSORY) and ANY other 2 questions**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

QUESTION ONE (30 MARKS)

Baraka solar Company is a Kenyan startup company and it is in the process of recruiting and selecting qualified managers in line with its vision .

i. Explain three sources of internal recruitment that the company will adopt when recruiting the managers **(3marks)**

ii. Explain various steps of selection process that you will adopt in order to get the best qualified candidates **(12marks)**

a) Explain four advantages of planning in a business enterprise (4marks)

b) Explain four contributions of Fredrick Taylor to modern management **(4 marks)**

c) Explain four indicators of stress in employees (2 mks)

e) Explain three disadvantages of a matrix organization structure (4marks)

QUESTION TWO (20 MARKS)

a) Henry Fayol developed fourteen principles of management. Explain the relevance of each these principles to modern management of organizations **(14 marks)**

b) Explain five advantages of group decision making **(10 marks)**

QUESTION THREE (20 MARKS)

a) Discuss Abrahams Maslow's theory of motivation showing how managers apply its principles in business organizations today **(15 marks)**

b) Describe any five strategies used by businesses to ensure sustained competitive advantage **(5 marks)**

QUESTION FOUR (20 MARKS)

- a) Explain five reasons why employees resist change **(10 marks)**
- c) Control function is critical in ensuring attainment of set targets. Explain the steps in control process in an organization **(10 marks)**

QUESTION FIVE (20 MARKS)

- a. Discuss six leadership styles that managers in high performing organizations use to ensure improved performance **(12marks)**
- b. Explain five strategies that leaders use in managing conflicts in organization