



**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY**  
**SCHOOL OF BUSINESS & ECONOMICS**  
**UNIVERSITY EXAMINATION FOR MASTER OF BUSINESS ADMINISTRATION**  
**FIRST YEAR SEMESTER ONE**  
**MAIN CAMPUS**

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**COURSE CODE: MBA 802**

**COURSE TITLE: MANAGERIAL ECONOMICS**

**EXAM VENUE: CL 1**

**STREAM: MBA**

**DATE: 22/12/2017**

**EXAM SESSION: 9:00- 12:00**

**TIME: 3 HOURS**

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**INSTRUCTIONS:**

- 1. Answer ANY FOUR questions in this question paper**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

### QUESTION ONE

a) In this dispensation of taking personal responsibility, the importance of making a rational decision is underscored by Managerial Economics. Briefly describe a scientific approved procedure that a managerial economist will follow while making a rational decision. (5mks)

b) The B-Products Plc produces two products,  $P_1$  and  $P_2$ . The profit function of this company is given by:

$$\Pi = 10P_1 - P_1^2 - P_1P_2 + 18P_2 - 2P_2^2$$

The company is under the obligation to produce a minimum combined output of 40 units. Using the Lagrangian multiplier method, find the number of units that will be produced of the products  $P_1$  and  $P_2$  subject to the total of 40 units that maximizes profit. (10mks)

### QUESTION TWO

a) i) State **ANY SEVEN** distinctions between a perfect market and a monopolistic market. (7mks)

b) A firm operating under perfect competition has the following demand and total cost functions:

$$P = 25 - 50Q$$

$$TC = 100 - 15Q + 60Q^2$$

Where: P is the price in shillings.  
Q is the quantity in units.  
TC is the total cost.

#### Required:

- i) The level of output that would maximize profit. (5mks)  
ii) The level of output that would minimize costs. (3mks)

### QUESTION THREE

a) Briefly discuss the scope of managerial economics (7mks)

b) HBC Ltd. manufactures and sells two interdependent products; Bora and Kizuri. The demand functions for the products are given by  $P_1 = 800 - X - 2Y$  and  $P_2 = 1100 - X - 2.5Y$

Where  $P_1$  = The unit price of Bora and  $P_2$  = the unit price of Kizuri  
 $X$  and  $Y$  are the number of units sold for Bora and Kizuri respectively

The total cost of producing both products is given by the function

$$TC = 150X + 50Y$$

#### Required

Determine the number of units of each product required to maximize total profit. (8mks)

#### QUESTION FOUR

a) Baumol introduced the hypothesis of Sales Revenue maximization as an alternative to the profit-maximization objective. Briefly discuss the factors listed by Baumol that justifies the managers' pursuance of this goal. (10mks)

b) A firm has the following short-run production function;

$$Q = 150L + 18L^2 - 1.5L^3$$

Where;

$Q$  = Quantity of output per week

$L$  = Number of workers employed

When does the law of diminishing return take effect? (5mks)

#### QUESTION FIVE

a) The production function represents the technology of a firm. State **ANY FIVE** assumptions that a production function should be based. (5mks)

b) A monopoly firm wishes to supply two different markets 1 and 2, with the corresponding demand functions given as:

$$P_1 = 500 - Q_1 \text{ (Market 1)}$$

$$P_2 = 300 - Q_2 \text{ (Market 2)}$$

$P_1$  and  $P_2$  represent the prices charged in markets 1 and 2, respectively, and  $Q_1$  and  $Q_2$  are quantities sold in markets 1 and 2, respectively.

The cost function is given by:

$$C = 50000 - 100Q$$

Find:

(i) Allocation of profit maximizing output between the two markets. (6mks)

(ii) The price charged in each of the two markets. (4mks)

#### QUESTION SIX

a) Briefly discuss the concept of Least cost input combination (5mks)

a) The two most important forms of production functions used in economic literature in analyzing input-output relationships are the Cobb-Douglas production function and the Constant Elasticity of Substitution (CES) production function.

i) Briefly state **ANY FOUR** properties of the Cobb-Douglas production function. (4mks)

ii) Given the Cobb-Douglas production function:  $Q = 300K^{0.8}L^{0.2}$ , obtain the output elasticities of capital (K) and labour (L). (6mks)