



**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY  
SCHOOL OF AGRICULTURAL AND FOOD SCIENCES  
UNIVERSITY EXAMINATION FOR DEGREE OF BACHELOR OF SCIENCE IN  
AGRICULTURAL EXTENSION EDUCATION  
THIRD YEAR SECOND SEMESTER 2017/2018 ACADEMIC YEAR**

**REGULAR**

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**COURSE CODE: AEE 3323**

**COURSE TITLE: LEADERSHIP DEVELOPMENT AND PRACTICES IN AGRICULTURE**

**EXAM VENUE: STREAM: BSc. Agricultural Extension  
Education**

**DATE: EXAM SESSION: 9.00 – 12.00 Noon**

**TIME: 2.00 HOURS**

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**Instructions:**

- 1. Answer ALL question in Section A (compulsory) and ANY other TWO questions in Section B.**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

## **SECTION A**

**(30 Marks)**

### **Answer ALL Questions in this section**

1. Differentiate between power and leadership as applied to your organization [4 marks]
2. From the viewpoint of modern research, State the different classification of leaders and explain one in details [6 marks]
3. French and Raven (1959) explained the origin of power by focusing on five critical power bases or sources. By using relevant examples, outline these power bases [10 marks]
4. Describe the role of change agent as an administrator [5 marks]
5. Outline some of the ways a change agent can employ to reduce resistance to change [5 marks]

## **SECTION B**

**(40 Marks)**

### **Answer ANY TWO Questions in this section**

6. Discuss, with relevant examples, the trait theory of leadership [20 marks]
  7. Discuss, using relevant examples, three (3) types of community leadership in relation to the following factors:
    - a) Basis of leadership [10 marks]
    - b) Area of authority [10 marks]
  8. a) Outline and explain the characteristics of two dimensions of leadership behavior as presented by behavioral theorists [6 marks]  
b) State and discuss characteristics of three types of leadership which you may use to bring about changes in Agricultural organization [14 marks]
  9. Leaders use different types of change strategies namely collaborative, campaign and contest. Explain the main features of these strategies and show how they are used in agriculture to bring about change [20 Marks]
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