



**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY**  
**SCHOOL OF BUSINESS AND ECONOMICS**  
**UNIVERSITY EXAMINATION FOR DEGREE OF MASTER OF BUSINESS**  
**ADMINISTRATION**  
**1<sup>ST</sup> YEAR 1<sup>ST</sup> SEMESTER 2016/2017 ACADEMIC YEAR**  
**BUSIA LEARNING CENTRE**

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**COURSE CODE: MBA 806**

**COURSE TITLE: MANAGEMENT PRINCIPLES AND PRACTICE**

**EXAM VENUE:---**

**STREAM: (BBA – FINANCE)**

**DATE: 13/12/16**

**EXAM SESSION: 9.00 – 12.00 NOON**

**TIME : 3.00 HOURS**

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**Instructions:**

- 1. Answer any FOUR Questions**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

### **QUESTION ONE**

- a) Differentiate between a Manager and Management (5 marks)
- b) Define organizational culture (2 marks)
- c) Describe the basic essential management skills (8 marks)

### **QUESTION TWO**

a) Explain the contributions of the following early pioneers' approaches to management theories:

- i) Frederick Taylor's scientific management approach
  - ii) Max Weber's Bureaucratic Approach
  - iii) Elton Mayo's Human Relations Movement
  - iv) Peter Greenleaf's servant leadership (8 marks)
- b) Describe the 5 basic tasks of a Manager according to Mr. Drucker (7 marks)

### **QUESTION THREE**

- a) Describe Henry Fayol's 14 principles of management (8 marks)
- b) Explain how the principles described above can be used to manage organizations today (6 marks)

### **QUESTION FOUR**

- a) Describe the 7 dimensions of organizational culture (7 marks)
- b) Organizational cultures are categorized as strong and weak. Explain the differences between the 2 categories (8 marks).

### **QUESTION FIVE**

- a) Explain the difference between leadership and management (12 marks)
- b) Define organizational culture (3 marks)

### **QUESTION SIX**

- a) Describe the common types of ethical issues that are of concern to organizations today? (10 marks)
- b) List the sources of organizational culture (5 marks)