JARAMOGI OGINGA ODINGA UNIVERSITY

Unit code: ABA 406

**Unit title: MANAGEMENT OF FINANCIAL SERVICES** 

**Instruction:** Answer question one and any other two

**QUESTION ONE** 

a) What is leasing? Discuss the advantages and disadvantages of leasing as a source of finance.

(10mks)

b) Company ABC Ltd owns freehold property worth Shs. 900,000 and this company can sell

this asset for Shs. 600,000 to finance a new venture which will bring returns of Shs. 480,000

per annum before tax. This property will cost the company Sh. 160,000 to lease per annum.

This company is a trading business whose future life span is estimated at 14 years.

Corporation tax is 45%.

**Required:** 

With aid of cost benefit analysis advise the company which alternative to take. (10mks)

c) Explain the advantages and disadvantages of quotation in the stock exchange

(10mks)

**QUESTION TWO** 

a. What is commercial paper? Discuss the advantages of using commercial paper by

businesses to raise fund in Kenya?

(8mks)

b. Safaricom and Shelter Afrique are examples of companies that have in the recent past

issued floating rate bonds

**Required:** 

Briefly explain the meaning of a "floating rate" bond. i.

(3mks)

ii. From the point of view of a company's financial manger, outline the merits and demerits

of the company, of issuing floatation rate debt as means of raising capital.

(9mks)

#### **QUESTION THREE**

- a) What is hire purchase? Discuss the conditions under which hire purchase is an ideal source of finance in Kenya. (8Mks)
- b) Discuss the advantages and disadvantages of using hire purchase as a source of finance

**(6Mks)** 

c) Differentiate between merchant banks and ordinary commercial banks

(6mks)

# **QUESTION FOUR**

a) One of the options of achieving company growth is through acquisition and merger of other companies

### Required:

- i. Discuss the common reasons for acquisitions and mergers. (6Mks)
- ii. Discuss various problems associated with acquisition and mergers. (6mks)
- b) Suppose A Ltd wants to acquire B Ltd and A is offering Shs. 36 for each share of B Ltd, currently trading at Sh. 32. The market price per share of A Ltd share is Sh. 48. B Ltd has 2,000,000 is issued and fully paid up shares.

## **Required:**

Calculate the exchange ratio and the amount of premium paid to the shareholders of B Ltd

(8mks)

### **QUESTION FIVE**

a) Write short notes on the following.

i. Operating lease and financial lease (4mks)

ii. Commercial paper (2mks)

iii. Credit card and Credit rating (4mks)

iv. Merges and acquisitions (4mks)

b) Describe the requirement of quotation in the stock exchange market in Kenya (6mks)