



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF BUSINESS & ECONOMICS
UNIVERSITY EXAMINATION FOR THE BACHELOR OF BUSINESS ADMINISTRATION
4th YEAR 2ND SEMESTER 2022/2023 ACADEMIC YEAR
KISUMU CAMPUS

COURSE CODE: BAB1428

COURSE TITLE: PLANNING AND ADMINISTRATIVE DECISION MAKING

EXAM VENUE: --

STREAM: BBA (HRM OPTION)

DATE: _____

EXAM SESSION: _____

DURATION: 2 HOURS

INSTRUCTIONS

- 1. Answer QUESTION ONE and any other TWO questions**
- 2. Show all your workings**
- 3. Candidates are advised not to write on the question paper**

QUESTION ONE (30 MARKS)- COMPULSORY

- a) According to Haynes and Massie” a decision is a course of action which is consciously chosen for achieving a desired result” in reference to that, critically discuss the characteristic of decision making. **(20Marks)**
- b) Briefly explain three ways how organizational contingencies affect performance in an organization. **(6 Marks)**
- c) Differentiate between **(4 Marks)**
 - i. Programmed and non-programmed decisions.
 - ii. Personal and organizational decisions.

QUESTION TWO.

- d) Identify and explain any five leadership styles that a leader may employ in an organization **(10 Marks)**
- e) Explain the importance of planning in an organization **(4 Marks)**
- f) Discuss the features of a participative decision making and non- participative decision making. **(6 Marks)**

QUESTION THREE.

- a) Discuss the concept one would look into when judging organizational effectiveness. **(4 marks)**
- b) Explain the following concepts in relation to strategic evaluation. **(16 Marks)**
 - (i) Consistency
 - (ii) Consonance
 - (iii) Advantage
 - (iv) Feasibility

QUESTION FOUR.

- a) Explain the process of rational decision making. **(20 Marks)**

QUESTION FIVE

- a) Discuss the incremental approach model in decision making **(10 Marks)**
- b) Critically examine the components of rational comprehensive decision-making model **(10Marks)**