



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF BUSINESS & ECONOMICS
UNIVERSITY EXAMINATION FOR THE DEGREE OF BACHELOR OF BUSINESS
ADMINISTRATION WITH IT
4th YEAR 1st SEMESTER 2016/2017 ACADEMIC YEAR
KISII CAMPUS-PART TIME

COURSE CODE: ABA 440

COURSE TITLE: E-PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

EXAM VENUE: LR 17

STREAM: (BBA)

DATE: 21/12/16

EXAM SESSION: 2.00 -4.00 PM

TIME: 2 HOURS

Instructions:

- 1. Answer Question ONE (COMPULSORY) and ANY other 2 questions**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

QUESTION ONE

- i) Broadly speaking, developments in ICT have radically changed the way people do business. Highlight the ways in which this is true (10marks)
- ii) Reverse auctions have increasingly attracted attention in procurement literature. The reverse auctions are particularly attracting a lot of attention due to the benefits they offer online. Discuss 3 benefits of e- auctions (10 marks)
- iii) Many public entities including counties have opposed. Despite this challenge, E-tendering provides a myriad of advantages in the procurement process. Discuss four benefits that an organization of your choice will accrue by adopting of e- tendering (10 marks)

QUESTION TWO

- i) EDI is an important e-procurement tool. However, the technology has limitations which make it difficult to implement and apply. Explain briefly the 3 limitations of EDI in e-procurement (10 marks).
- ii) There are many forms of e-procurement that firms can use to improve the efficiency and effectiveness of the procurement process. Discuss any 4 e-procurement tools that an organization of your choice may embrace to improve efficiency and effectiveness(10marks)

QUESTION THREE

- i) Your organization wants to implement the use of e-procurement; however, before any institution comes up with an e-procurement system, there are a number of infrastructural considerations that need to be taken into account. Discuss three infrastructural considerations your institution needs to take into account (10 marks)
- ii) There are a number of differences between the traditional procurement methods and the use of e-procurement. Discuss briefly how e-procurement has rectified the failures of the traditional methods (10 marks)

QUESTION FOUR

Many firms that have implemented e-procurement have discovered that the process is not an easy task. There are a number of challenges that have to be met. However, they have also discovered that there are key success factors that lead to successful implementation of e- procurement.

- i) Discuss three challenges that organizations meet in implementation of e- procurement(10 marks)
- ii) E-procurement software available in most ERP/ IFMIS systems provides a number of technological features. Discuss using examples three of these technological features (10 marks).

QUESTION FIVE

- i) Agencies that have implemented E-Procurement projects have realized a number of benefits. Your boss, however, is opposed to e-procurement implementation. You would wish to convince him to adopt e-procurement. Discuss 3 benefits of e-procurement you would use to convince him to adopt e-procurement (10 marks)
- ii) Discuss 4 benefits of the use of e-catalogues as opposed to use of paper catalogues (10marks)