

**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE  
AND TECHNOLOGY  
SCHOOL OF BUSINESS AND ECONOMICS  
[BUSIA LEARNING CENTRE]**

**EXAMINATION FOR THE DEGREE OF BACHELOR OF BUSINESS  
ADMINISTRATION**

**ABA 316: RESEARCH METHODS**

**DATE: AUGUST 2014**

**TIME: 2 HOURS**

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**INSTRUCTIONS:**

1. This paper has a total of five (5) Questions.
2. Answer three (3) Questions only.
3. Question **one** is **Compulsory**

***(DRAFT)***

**Question one (compulsory).**

- a) Explain the meaning of research. **(2 marks)**
- b) Examine characteristics of academic research. **(8 marks)**
- c) Evaluate five factors that encourage management decision making through research. **(10 marks)**
- d) Differentiate between the following terms commonly used in research.
- i. Population and sample
  - ii. Exploratory and Diagnostic studies
  - iii. Primary and secondary data
  - iv. Sampling frame and sampling unit
  - v. Reliability and validity

**(10 marks)**

**Question Two.**

Explain logically the steps involved in a research process

**(20 marks)**

**Question Three.**

- a) Discuss the various applications of research in different fields of Business Management. **(8 marks)**
- b) Discuss the factors that influence sample size in research. **(12 marks)**

**Question Four.**

- a) Explain the nature and purpose of a 'questionnaire' used for research studies  
(12 marks)
- b) Discuss the precautions that must be taken while drafting a questionnaire  
(8 marks)

**Question Five.**

- a) Describe the steps involved in processing of research data and the significance of each step.  
(8 marks)
- b) Examine the characteristics of a good research report pointing out the functions this report should perform?  
(12 marks)