



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF BUSINESS & ECONOMICS
UNIVERSITY EXAMINATION FOR THE DEGREE OF BACHELOR OF BUSINESS
ADMINISTRATION WITH IT
2ND YEAR 1ST SEMESTER 2016 /2017 ACADEMIC YEAR
KISII CAMPUS-PART TIME

COURSE CODE: ABA 201

COURSE TITLE: BEHAVIOURAL SCIENCE

EXAM VENUE:

STREAM: (BBA)

DATE: APRIL,2017

EXAM SESSION:

TIME: 2 HOURS

Instructions:

- 1. Answer Question ONE (COMPULSORY) and ANY other 2 questions**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

QUESTION ONE

- (a) Explain the term organizational behavior .(2 marks)
- (b) Explain any three sources of power in organizations. (12 marks)
- (c) Explain why organizations have to observe ethical behavior in business. (12marks)
- (d) Explain what is meant by corporate culture. (4 marks)

QUESTION TWO

- (a) Explain the term attitude. (5 marks)
- (b) Discuss the relevance of organizational behavior in management (15marks)

QUESTION THREE

Discuss the concept of group behavior and conflict in relation to organizational productivity.
(20 marks)

QUESTION FOUR

- (a) Explain the term personality assessment . (5 marks)
- (b) Discuss the objectives of motivation in an organization. (15 marks)

QUESTION FIVE

- (a) Explain the term leadership. (5marks)
- (b) Discuss the relationship of power and politics in an organization .(15 marks)