



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF BUSINESS & ECONOMICS
UNIVERSITY EXAMINATION FOR THE DEGREE OF BACHELOR OF BUSINESS
ADMINISTRATION WITH IT
4TH YEAR 1ST SEMESTER 2019/2020 ACADEMIC YEAR

COURSE CODE: ABA 440

COURSE TITLE: Procurement & Supply Chain Management

EXAM VENUE: STREAM: (BBA-SCM OPTON)

DATE: EXAM SESSION:

TIME: 2 HOURS

Instructions:

- 1. Answer Question ONE (COMPULSORY) and ANY other 2 questions**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

QUESTION ONE: TOTAL 30MKS

- a) Give the features of indirect procurement (5mks)
- b) Explain the four phases in the acquisition model (4mks)
- c) Highlight the main phases of purchasing procedures (3mks)
- d) Highlight the limitations of electronic data interchange (3mks)
- e) Explain the advantages of e-catalogues to the purchasers and suppliers (5mks).
- f) Give the advantages of reverse auctions (5mks)
- g) Briefly explain five types of software available for procurement (5mks)

QUESTION TWO:

- 2a) Describe the procurement life cycle (10mks)
- b) Explain the challenges facing e-procurement (10mks)

QUESTION THREE

- 3a) Describe five types of e-procurement models (10mks)
- b) Describe types of e-catalogue (10mks)

QUESTION FOUR

- 4a) Discuss about the current issues and trends in e-procurement (10mks)
- b) Explain five benefits derived from implementing an e-procurement (10mks)

QUESTION FIVE

- 5a) Explain the legal aspects of e-procurement (10mks)
- b) Describe the types of marketing process in e-commerce (10mks)