



JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY
SCHOOL OF HEALTH SCIENCES
UNIVERSITY EXAMINATION FOR THE DEGREE OF BACHELOR OF SCIENCE
COMMUNITY HEALTH AND DEVELOPMENT
4TH YEAR 2ND SEMESTER 2018/2019 ACADEMIC YEAR
KISII CAMPUS.

COURSE CODE: HCD 3423

COURSE TITLE: NEGOTIATION, HEALING AND PEACE BUILDING

EXAM VENUE: STREAM: BSc Public/Comm. Hlth & Dev

DATE: 1/5/19

EXAM SESSION: 9.00 – 11.00AM

TIME: 2.00 HOURS

Instructions:

- 1. Answer all the questions in Section A and 2 questions in Section B.**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

SECTION 'A' [40marks], Answer all questions in this section

- Q1] Explain any two of the best balance of interests in negotiation, healing and peacebuilding [4marks]
- Q2] Explain four components of BATNA [4marks]
- Q3] Outline four components of frame work for organized thinking [4marks]
- Q4] Outline four reasons for negotiation during conflict [4marks]
- Q5] Differentiate between peaceful confrontation and human aggression [4marks]
- Q6] Differentiate between terrorism and fundamentalism [4marks]
- Q7] Explain four causes of conflicts [4marks]
- Q8] Outline four obstacles to negotiation and peace building [4marks]
- Q9] Explain the WHO definition of conflict [4marks]
- Q10] Explain any four of the peace concept [4marks]

SECTION B [30marks] , Answer two questions in this section

- Q11] Discuss the 'GANDHIAN' concept of confrontation [15marks]
- Q12] Describe the strategies you would employ in conflict resolution [15marks]
- Q13] Discuss major differences between politically engineered conflict and terrorism [15marks]
- Q14] A) Conflict resolution is one of the key attribute that any organization and institution must recognize and embrace for them to have smooth project management in any place. Explain in details the applicability of the three conflict resolution dimensions that are you will consider as a project manager (10 Marks).
- b). Projects are prone to all forms of conflicts during their implementation phase. Discuss in details the underlying dimensions in dual concern model being used in conflict management (5 Marks).